



## Neospin™ Meets the Needs of Any Pension Organization Regardless of Budget, Schedule, or Scope

### Every Pension Agencies' Modernization Journey is Different

For the last 13 years, we have been helping state and local pension agencies modernize their technology. While all of our clients are compelled to modernize their technology for the same fundamental reason – to improve and streamline mission critical business processes – the similarities between our 21 different pension agency clients ends there. Each of our clients have unique goals, objectives and business requirements that drive their modernization project – every client's modernization journey is different. For instance, we have completed some projects in less than a year. In other cases, we've spent several years helping clients with large-scale modernization projects. We have delivered robust business functionality straight out-of-the-box, but have also developed highly tailored components to meet complex organization challenges.

#### How is this all possible with a single pension administration solution?

Since Sagitec's inception, a central principle has shaped the design of our Neospin™ pension administration solution: pension agencies deserve a solution that is scalable and not one-size-fits all. After all, every pension agency is different and their technical needs can't be satisfied by a rigid and unadaptable solution. Therefore, we designed Neospin™ on a continuously evolving software platform called the Sagitec Framework. Our software platform is incredibly scalable, which allows our clients to evolve their IT solutions and integrate new technology when time and budget permits. The underlying architecture provides us with the ability to support any client, regardless of where they were on the modernization continuum.

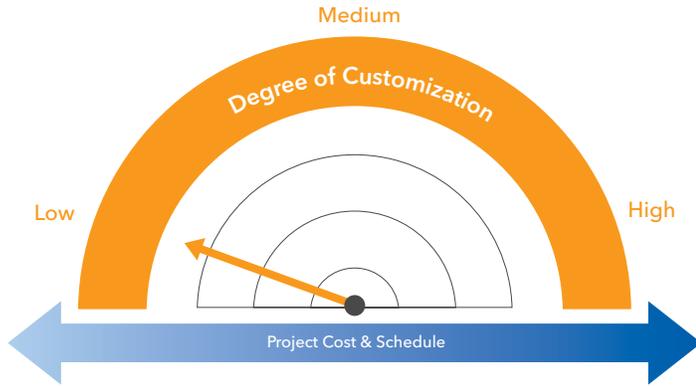
If you have limited resources and want to take a slow and methodical approach to modernization, we can implement our Neospin™ base product. This highly vetted offering comes with rich functionality, application designs and development components that meet a majority of your requirements right out-of-the-box. This significantly reduces project implementation risks, maximizes ROI, and enhances the solution's overall quality. Because our Neospin™ solution and its underlying architecture is incredibly scalable, you have the ability to adopt additional technology (e.g., self-service portals, mobile app, etc.) when you have the budget and time.

If you are on the medium to high end of the modernization continuum, you most likely have the time, budget and resources to invest in additional services besides our base Neospin™ product. For example, our IBM FileNet Enterprise Content Management services and solutions can help you capture, manage, share and integrate content across your organization. And our mobile app, MOBIAS™, allows members to perform multiple self-service activities from their smart phone. This provides members with another way to access their information, thereby improving customer service and your bottom line.

Regardless of where you position your agency on the modernization continuum, Neospin™ can scale to meet your agency's needs. This document illustrates how Neospin™ can be configured to meet the needs of three different hypothetical clients, and underscores our ability to provide the platform, tools, and reusable services to embrace your constraints, uniqueness and business vision.

## Pension Agencies with Limited Budget and Resources

Do you feel shackled to your legacy system because you lack the resources, funding, or expertise to pursue new technology? Are you “making do” with programs like Microsoft Excel or Access, despite their limitations? And is inaccurate data causing reporting and actuarial issues? If so, you don't have to spend millions of dollars or lock yourself into a long-term contract in order to add value to your organization.



If you aren't ready to replace your legacy system, we can help you make incremental changes that will result in immediate business benefits. For instance, we can enhance your current technology by adding a browser-based front-end to support new functionality like auditing, workflow, and integrated correspondence. If you would like to start your modernization journey by offering your members a web portal so they can update their records and download statements, we can do that without replacing your entire back office.

Or maybe you would like to replace your legacy pension administration solution. If so, our Neospin™ base product is perfect for your organization. This is a standardized product offering with configurable rules, communication, reports and interface files. This option is ideal for organizations that favor out-of-the-box features in exchange for a lower price and faster deployment. By replacing your legacy system with Neospin™, you will reap immense benefits such as accurate and secure data, reduced audit steps, streamlined actuarial processes, improved customer service – and most importantly, a solid foundation for future system enhancements.

Whether you need to enhance, extend, or replace your current technology, Sagitec can help you do so according to your own pace, priorities and budget.

## Pension Agencies Seeking Legacy System Replacement with a Medium Degree of Customization

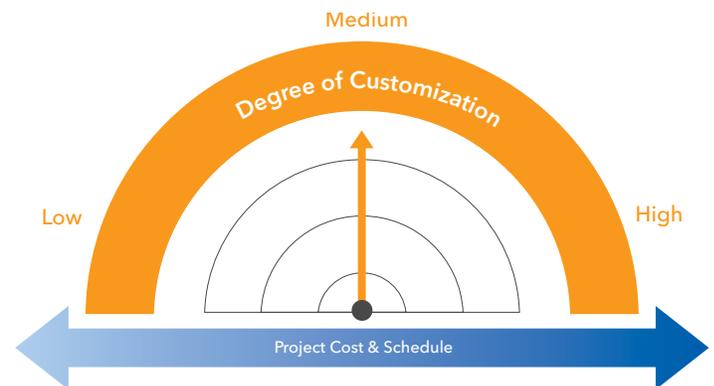
Is your agency ready to replace your legacy pension administration solution (PAS) with a modern and scalable solution that will unify and upgrade all of your sub-systems (e.g., document imaging, CRM or payroll)? Are you seeking to enhance your member communication processes to include an online portal, a mobile app, or a website redesign? Is your agency looking for a vendor that won't make you abandon your previous technology investments and will only perform a few customizations when designing your new PAS?

For the last 13 years, we have been helping pension agencies like yours modernize their technology with our Neospin™ PAS. You can begin your modernization journey by replacing your legacy PAS with our base Neospin™ product. This offering comes with rich functionality, tools and standardized communication templates right out-of-the-box. We can reduce inefficiencies, streamline processes and reuse your existing technology by integrating your existing systems into Neospin™, if applicable. If your agency doesn't have sub-systems for payroll or CRM – don't worry! Comprehensive CRM and payroll modules come standard with the base Neospin™ offering. In terms of customization, you can select from a long list of our value added services: member/employer

web portals, MOBIA mobile app, IBM FileNet Enterprise Content Management, among others.

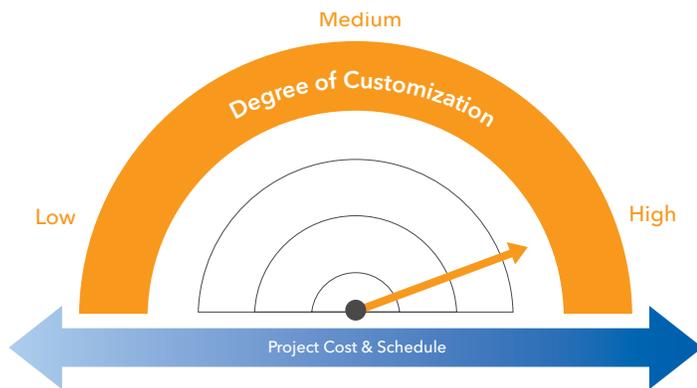
We can start you on the path to becoming a modern and digital agency and continually upgrade and enhance your technology when the time and budget allows. For instance, you can keep your existing database if you don't want to deal with data conversion during the initial modernization project; we can always replace your existing database down the road. Or if you aren't ready to host your solution off-site just yet, we can always host your solution on the Microsoft Azure Government cloud later on.

Let us help you adopt a business model of continuous process improvement!



# Large Pension Agencies Seeking Legacy System Replacement with a High Degree of Customization

Is your agency looking to replace your legacy pension administration solution as part of a larger modernization program? Is modernization a mindset that drives your organization – propelling you to improve business processes, customer service, business operations and the technology solutions required to support your agency? Are you looking for a software vendor that can provide a robust and highly tailored PAS while also offering additional services during the modernization effort (e.g., organizational change management, technical training, and business process reengineering)?



If so, Sagitec has the technical solutions and expert staff to deliver your large-scale IT project on time, on budget, and on value. In fact, we are currently helping some of the largest pension agencies in the nation modernize their PAS: Teachers' Retirement System of the City of New York, University of California and the California State Teachers' Retirement System. Our Neospin™ Enterprise Edition is ideal for larger, complex organizations that require substantial integration, phased implementation, or significant involvement in the solution development life-cycle. As part of this offering, clients typically request all of our value added services: web portals, mobile app, IBM FileNet Enterprise Content Management and Entrust IdentityGuard. (If you already have some of these services, we can extend and integrate them into your new PAS).

We also understand that these large modernization undertakings require a comprehensive change management program to ensure agency staff are prepared after go-live. Sagitec's change management services are designed to address the "human component" of your project by establishing a foundation of sponsors who approach transition with excitement and take full ownership of their new solution. As part of our change management activities, we will ensure your business users are competent in their new roles and business processes and your technical staff are prepared to maintain the PAS after go live.

Our technology and services will guide you from your current business environment to the one you desire now and for years to come.

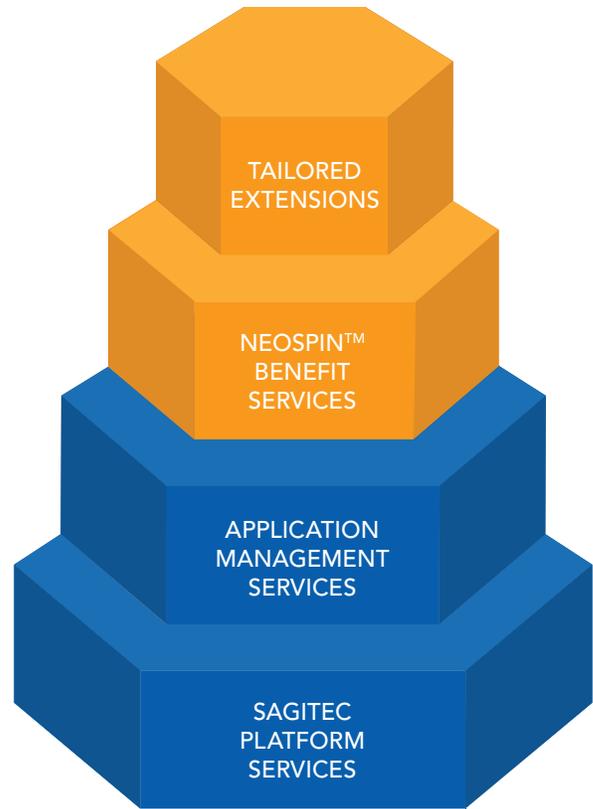


# The Sagitec Framework, the Key to Sagitec's Agility and Flexibility

The reason why our Neospin™ solution is able to scale to clients of all sizes and budgets is because of our continuously evolving software platform, called the Sagitec Framework™. The Sagitec Framework™ is a high-performing series of stacked architectural layers, loosely coupled services, and communication mechanisms that enables Sagitec to build extensible software systems rapidly. The Sagitec Framework™ separates underlying architecture from the business solution itself, meaning changes can be made to any client system without affecting the actual framework – and vice versa. Our layered architecture provides you with unprecedented flexibility for adding new features and functionality when you need them. More importantly, our approach to separation mitigates the risk of technical obsolescence, orphaned software – or orphaned customers.

Beyond the Framework, we created simple, but powerful tools that help teams manage and extend Neospin™. These tools implement software architecture and technical processes – which explains how Sagitec so quickly adapts to changes in underlying technology. And these software accelerator tools are incredibly intuitive and easy to use, requiring minimal programming skills.

The Sagitec Framework and Neospin™ solution are transforming our clients' approach to public service while also improving their business process efficiency, customer service, and bottom line. Share your vision with us and we will drive it into action!



No other client epitomizes our ability to help pension agencies adopt a business model of continuous process improvement than the Kansas Public Employees Retirement System (KPERs). Since implementing a new PAS for KPERs in 2004, we have performed numerous enhancements and added new functional features to satisfy KPERs' growing business needs. To learn more about our Neospin™ solution and KPERs' success story, please download our [Pension Administration Solution Info Packet](#).

